

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS
PROCUREMENT DIVISION

10 Hotel Street
Warrenton, Virginia 20186
Phone: (540) 347-8656 Fax: (540) 347-5753

This Notice of Award is NOT APPLICABLE for FCG&PS
NOTICE OF CONTRACT RENEWAL

1. DATE: November 16, 2001
2. COMMODITY NAME: Athletic Field Full Service Turf Management
3. CONTRACT NUMBER: 16-00smc
4. SUPERCEDES: 96-03-24LK
5. CONTRACT PERIOD: January 16, 2001 through January 15, 2002
6. RENEWAL OPTIONS: Two (2) One Year Terms remaining
7. CONTRACTOR: Opti-Gro; Division of Advantage Systems
11880 Remington Road
Remington, VA 22734
PH (540) 439-1850 FX (540) 439-0111
Contact Person: Mr. Bob Benyo
FIN 752219145
8. TERMS: Net 45
9. DELIVERY: Applications on an as-required basis
F.O.B. FCG&PS locations
10. FOR FURTHER INFORMATION CONTACT: Susan Monaco, Buyer
PH (540) 347-8769
11. NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

By: _____
Susan R. Monaco, CPPB
Senior Buyer, FCG&PS Procurement

INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 347-8655 or 8669.
2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a “Not to exceed” estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Scheduling of services, inspection upon services rendered, and approval of contractor’s invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via fax or courier.
5. Renewals: As stated on the face of this notice, two (2) one-year terms remain on this contract. The decision as to whether to exercise the renewal option will be made by the contract officer, with input requested from the using departments, approximately sixty days in advance of the expiration date of the current term.
6. Application Pricing: Applications are categorized by type; the pricing for applications is a **price per acre**. Application pricing includes all associated costs including, but not limited to, materials, delivery/freight charges, equipment, labor and supplies. ***Important note for jurisdictions utilizing rider clause: FCG&PS Pricing is based on a 16+ acre pricing discount at two or less locations. See Alternate Pricing Sheet for applications with less than 16 acres and/or more than two locations.***
7. Price Adjustments: Changes to the application price will be negotiated only at the time of renewal. All price increases must be approved by the contract officer. Contract users will be sent notification of contract change from the Procurement office as official notification of such changes, if approved.

ATHLETIC FIELD FULL SERVICE TURF MANAGEMENT**Contract #16-00smc****Application Pricing Schedule for FAUQUIER COUNTY GOVERNMENT AND PUBLIC
SCHOOLS ONLY, or Based on 16+ acres, two or less locations**

<u>Application Type</u>	<u>Description</u>	<u>Price per acre</u>
A	<u>Early Spring Balanced Fertilizer, Pre-Emergent * & Bio-Stimulant</u> Product(s): <u>16-4-8 w/Sulfur; 32-0-0; Dimension (12.7%) Bio-Turf</u>	<u>\$ 361.00</u>
B	<u>Late Spring Balanced Fertilizer & Broad Leaf Weed Control</u> Product(s): <u>32-0-0; 0-0-20; Tri Mec; Bio-Turf</u>	<u>\$ 223.00</u>
C	<u>Aerification, Balanced Fertilizer & Dimple Seeding</u> Product(s): <u>22-4-18 w/ 93% Nutralene</u> <u>70/30 Seed Below as per attached specs</u>	<u>\$ 518.00</u>
D	<u>Early Fall Fertilization with Iron, & Bio-Stimulant</u> Product(s): <u>32-0-0; Iron-Aide; Bio-Turf</u>	<u>\$ 246.00</u>
E	<u>Late Fall Winterization with Balanced Fertilizer</u> Product(s): <u>32-0-0; 0-0-20</u>	<u>\$ 150.00</u>
F	<u>Mid Fall Fertilization with Iron Treatment</u> Product(s): <u>32-0-0; Iron-Aide</u>	<u>\$ 143.00</u>
G	<u>Early Spring Balanced Fertilizer & Bio-Stimulant</u> Product(s): <u>16-4-8 w/ Sulfur; 32-0-0; Bio-Turf</u>	<u>\$ 238.00</u>

COG Rider Clause Jurisdictions

<u>Application</u> <u>Type</u>	<u>Description</u>	<u>Price per acre</u>
H	<u>Early Summer Balanced Fertilizer, Bio-Stimulant & Broad/Narrow Leaf Weed Control</u> Product(s): <u>32-0-0; 0-0-20; Bio-Turf; Tri-Mec; Soil Aid; Acclaim Extra or Bueno 6; Manage</u>	<u>\$ 275.00</u>
I	<u>Shatter-tine Aerification</u>	<u>\$ 50.00</u>
J	<u>Top Dressing and Divot Repair</u> Product(s): <u>70/30 Top Dressing Mix , 10 tons/acre; 70/30 Seed Mix</u>	<u>\$ 1056.00</u>

ATHLETIC FIELD FULL SERVICE TURF MANAGEMENT
Contract #16-00smc

**Alternate Application Pricing Schedule for Jurisdictions utilizing Rider Clause
Based on less than 16 acres and/or more than two locations; contact Bob Benyo at
Opti-Gro for further clarification**

<u>Application Type</u>	<u>Description</u>	<u>Price per acre</u>
A	Early Spring Balanced Fertilizer, Pre-Emergent & Bio-Stimulant	<u>\$ 547.18</u>
B	Late Spring Balanced Fertilizer & Broad Leaf Weed Control	<u>\$ 338.25</u>
C	Aerification, Balanced Fertilizer & Dimple Seeding	<u>\$ 785.40</u>
D	Early Fall Fertilization with Iron, & Bio-Stimulant	<u>\$ 373.93</u>
E	Late Fall Winterization with Balanced Fertilizer	<u>\$ 222.75</u>
F	Mid Fall Fertilization with Iron Treatment	<u>\$ 215.95</u>
G	Early Spring Balanced Fertilizer & Bio-Stimulant	<u>\$ 360.93</u>
H	Early Summer Balanced Fertilizer, Bio-Stimulant & Broad/Narrow Leaf Weed Control	<u>\$ 416.21</u>
I	Shatter-tine Aerification	<u>\$ 50.00</u>
J	Top Dressing and Divot Repair	<u>\$ 1600.00</u>

**Metropolitan Washington Council of Governments
Rider Clause**

**USE OF CONTRACT (S) BY MEMBERS COMPRISING THE METROPOLITAN WASHINGTON COUNCIL
OF GOVERNMENTS PURCHASING OFFICERS' COMMITTEE.**

- A. If authorized by the bidder(s), resultant contract(s) will be extended to any or all of the listed members as designated by the bidder to purchase at contract prices in accordance with contract terms.
- B. Any member utilizing such contract(s) will place its own order(s) directly with the successful contractor. There shall be no obligation on the part of any participating member to utilize the contract(s).
- C. A negative reply will not adversely affect consideration of your bid/proposal.
- D. It is the awarded vendor's responsibility to notify the members shown below of the availability of the Contract(s).
- E. Each participating jurisdiction has the option of executing a separate contract with the awardee. Contracts entered into with a participating jurisdiction may contain general terms and conditions unique to that jurisdiction including, by way of illustration and not limitation, clauses covering minority participation, non-discrimination, indemnification, naming the jurisdiction as an additional insured under any required Comprehensive General Liability policies, and venue. If, when preparing such a contract, the general terms and conditions of a jurisdiction are unacceptable to the awardee, the awardee may withdraw its extension of the award to that jurisdiction.
- F. The issuing jurisdiction shall not be held liable for any costs or damages incurred by another jurisdiction as a result of any award extended to that jurisdiction by the awardee.

In the pricing section of the contract:

BIDDER'S AUTHORIZATION TO EXTEND CONTRACT:

YES NO JURISDICTION

X Alexandria, Virginia
X Alexandria Public Schools
X Arlington County, Virginia
X Arlington County Public Schools
X Bowie, Maryland
X College Park, Maryland
X Culpeper County, Virginia
X District of Columbia
X District of Columbia Public Schools
X District of Columbia Water & Sewer Authority
X Fairfax, Virginia
X Fairfax County, Virginia
X Fairfax County Water Authority
X Falls Church, Virginia
X Frederick County, Maryland
X Frederick County Public Schools
X Gaithersburg, Maryland
X Greenbelt, Maryland
X Herndon, Virginia
X Loudoun County, Virginia
X Manassas, Virginia
X Maryland-National Capital Park & Planning Comm.

YES NO JURISDICTION

X Metropolitan Washington Airports Authority
X Metropolitan Washington Council of Governments
X Montgomery College
X Montgomery County, Maryland
X Montgomery County Public Schools
X Prince George's County, Maryland
X Prince George's Public Schools
X Prince William County, Virginia
X Prince William County Public Schools
X Prince William County Service Authority
X Rockville, Maryland
X Stafford County, Virginia
X Takoma Park, Maryland
X Vienna, Virginia
X Washington Metropolitan Area Transit Authority
X Washington Suburban Sanitary Commission

Opti-Gro Div. Of Advantage Systems

VENDOR NAME

Revised 2/1/99